COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE FIRST SET OF INFORMATION REQUESTS FROM THE D.T.E. D.T.E. 03-36

Date: July 11, 2003

Witness Responsible: James L. Harrison

DTE 1-11: Please provide the information to complete the Table below. Indicate the

time period covered by the data.

RESPONSE: The data shown covers the therm savings for the twelve months ending

February 28, 2002 for all measures installed as a part of Bay State's DTE-authorized DSM program commencing March 1, 1993 through

February 28, 2002.

Part I:	4-Year Rolling Period Method (RPM)		
Customer Class	Gross Therm Savings	Net Therm Savings	Net Therm Savings As a % of Gross Therm Savings (%)
Residential – Heating	3,593,598	1,685,053	47%
Residential – Non-Heating	55,927	27,336	49%
Multi-Family	1,092,802	1,240,985	114%
Total (Residential & Multi- Family)	4,742,327	2,953,374	62%
Commercial & Industrial	4,174,729	3,522,219	84%
Total	8,917,056	6,475,593	73%

Part II:	Method Prior to D' (All DSM Measures		
Customer Class	Gross Therm Savings		Net Therm Savings As a % of Gross Therm Savings (%)
Residential – Heating	10,818,939	5,520,038	51%
Residential – Non-Heating	367,314	162,963	44%
Multi-Family	3,085,235	3,503,593	114%
Total (Residential & Multi- Family)	14,271,488	9,186,594	64%
Commercial & Industrial	8,568,518	7,229,259	84%
Total	22,840,006	16,415,852	72%

Part III:	Exogenous Costs Calculation (Therm Savings)			
Customer Class	Gross Therm Savings		Net Therm Savings As a % of Gross Therm Savings (%)	
Residential – Heating	7,225,340	3,834,985	53%	
Residential – Non-Heating	311,387	135,628	44%	
Multi-Family	1,992,433	2,262,607	114%	
Total (Residential & Multi- Family)	9,529,161	6,233,220	65%	
Commercial & Industrial	4,393,789	3,707,040	84%	
Total	13,922,950	9,940,260	71%	